

## Charter Management Program



## Duration: year-round

## DUFOUR 37 (2 or 3 cabins)



## **CHARTER MANAGEMENT at St-Vincent and the Grenadines (Caribbean)**

Season	High	mid	low / mid	low
AVERAGE CHARTER PRICE	3 499 €	3 157 €	2 799 €	2 599€
POSSIBLE BOOKING (in weeks)	17	6	5	5
ANNUAL REVENU	59 483 €	18 942 €	13 995 €	12 995 €
COMMISSION TO AGENCY + MANAGEMENT FEE 40%	23 793 €	7 577 €	5 598 €	5 198€

NET REVENU TO OWNER	63 249 €
Estimated annual cost	
INSURANCE	2 000€
MARINA & MOORING	1 500€
MAINTENANCE	4 500€
MEDITERRANEAN >> CARIBBEAN	
CARIBBEAN >> MEDITERRANEAN	
LOCAL TAXES AND CRUISING PERMIT	320€
TOTAL ANNUAL FEE	8 320 €

PRICE OF THE	363 000 €
BOAT DELIVERED	303 000 €

NET REVENU TO OWNER 54 929 €

IELD 15,13%

This result is calculated for an average year and may vary depending on the activity.

It is therefore not contractual.