

Dufour 37 available for Charter Management in the Grenadines



Affordable Yachting is the exclusive partner of Caraibes Catamarans Grenadines which is the official [Dufour Yachts agent in St-Vincent and Grenada](#). We will be the official representative on site. We can therefore proceed with our first unit, a [Dufour 37](#), which will be delivered to St-Vincent next December. [Watch this video about the D37](#), it's a fantastic boat!

You may now book your sailing vacation on this boat!

>> customer@caraibes-catamarans.com

Purchase the D37 in Charter management program

You can buy this boat and put it into management with us. It's an investment that makes sense!

The Grenadines are a major destination, in high demand throughout the winter and also the mid & low season. Your boat, based in St-Vincent, will be a few hours away by plane. Once at the base, the Grenadines nearby await you. The best of both worlds.

You can invest in this excellent business opportunity. Charter management is the easiest way to acquire a new boat which can be curtail to your needs.

We guarantee you a minimum annual net income of 50% of gross sales. With an estimated gross annual income of just over \$100,000, this boat will pay for itself in less than seven years. Here is a summary of the purchase and delivery costs:

Dufour 37 (2023)		179 400 \$	USD
With the best options available		- \$	
Options and essential equipment have been added (30 HP engine, Short keel, Dodger, Bimini, Built-in gas BBQ, Lift Raft, Dinghy + outboard, all mandatory safety equipment, Sheets, Dishes, Cookware, Preparation, etc. Ask for the complete list This boat is 100% ready to sail!aviguer !		99 008 \$	
5% Special discount if purchase before July 15 th.		(13 920) \$	
Shipping to St-Vincent, by Cargo:		21 600 \$	
Shipping to St-Vincent, by Sea:		7 560 \$	
If shipped to St-Vincent by sea:		272 048 \$	
		- \$	
20% Deposit:		54 410 \$	
Balance to finance:		217 638 \$	USD
Financement based on 7 years term:		6%	7%
Monthly Payment:		3 179 \$	3 285 \$ 3 392 \$
Yearly payment:		38 148 \$	39 420 \$ 40 704 \$
Guaranteed annual net income = 50% of gross income, i.e. minimum \$50,000. The annual excess will reimburse your down payment		11 852 \$	9 296 \$ 9 296 \$

Note 1: Gross income is based on approximately 75% rental availability per year. The net income is the balance after all expenses are paid: management, marina, insurance, maintenance etc.

Note 2: The owner can use his sailboat at any time, except of course when it is already booked. He can book his vacation at any time. Obviously if the owner chooses to use his sailboat in high season, the income will not be as high as expected. We suggest using it evenly throughout the year.

Note 3: We offer management/rental plans varying from 3 years minimum to 10 years maximum.

These three models can also be delivered this fall or early 2024

Base price in USD		
D430	\$ 311 299	Plus options – Special Discount + Preparation and Delivery
D470	\$ 379 040	Plus options – Special Discount + Preparation and Delivery
D530	\$ 501 384	Plus options – Special Discount + Preparation and Delivery

See all models Dufour's model: [D32](#), [D41](#), [D430](#), [D470](#), [D530](#), [D56](#) and [D61](#).
By ordering in advance you get to choose yourself the options you want.

NOTE: The purchase without management/rental is also available for a delivery to the Grenadines; you will have the agent on site at your disposal for the maintenance of your boat!

We also have agreements with the largest Catamaran shipyards. We can offer you the cat of your choice in Management/Rental in St-Vincent and the Grenadines



Why invest in a fleet in the Grenadines?

The Grenadines are the pearls of the Lesser Antilles with its turquoise waters teeming with marine life. Easily accessible by plane, this popular destination makes boat rental extremely profitable. And following the Covid and Government restrictions, more than 60% of the boats of the neighboring fleets have been sold to ensure the survival of their businesses. Those who survived are currently operating at close to 100% capacity. Even summer & fall have found takers, this was never seen before! This vacuum is not about to be filled. Most boat manufacturers have delivery times varying from 12 to 18 months and even more. It's time to invest!

It's now very easy than ever to get to St-Vincent

Air connections: Toronto: two flights per week, London: three flights per week: Miami: seven flights per week (daily flight). Martinique: from December, direct and regular flights. Barbados: Numerous daily flights. Grenada: several flights per week.



To reach us, either to buy or to rent:

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Yves JULIEN

Marina Blue Lagoon - Ratho Mill
Saint-Vincent & les Grenadines



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