

Here is the very positive assessment of the Dufour 37. In just 2 months we managed to rent it out for 5 months and obtained a gross income of about 25% of the value of the boat.

Here's the bottom line:

Value of the boat and equipment ordered from Dufour (Price are in USD)	\$232 688,00
Armement	\$8 693,00
Equipment (dinghy + hb, security, bedding, cookware and crockery etc.) <a href="#">Follow this link to see the full list of equipment</a>	\$11 231,00
Delivery France >> St-Vincent	\$6 835,00
<b>Total</b>	<b>\$259 447,00</b>
Gross income at the time of writing	\$62 449,00
Commission to broker agency (15%)	\$7 848,00
Net income to be shared between the base and the owner	\$54 600,00
Base Management fee 25%	\$13 650,00
<b>Owner 75% of income (gross amount before expenses)</b>	<b>\$40 950,00</b>
Insurance (the current insurances include a premium for the Atlantic crossing. It will be ±2,000 Euro (\$±\$2,200) next year)	\$3 790,00
Maintenance	\$278,00
Marina	\$179,00
<b>Net Owner Income as of March 8, 2024</b>	<b>\$36 703,00</b>
<b>OUR OFFER as of March 31st: new boat value (\$259,447 – \$36,703) &gt;&gt;</b>	<b>\$222 744,00</b>
<b>25% of Share</b>	<b>\$55 686,00</b>