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Yves JULIEN

Marina Blue Lagoon - Ratho Mill  
Saint-Vincent & les Grenadines

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|  |  +1 450 444-6239  |
|  |  <a href="mailto:customer@caraibes-catamarans.com">customer@caraibes-catamarans.com</a> |
|  |  <a href="http://caraibes-catamarans.com">caraibes-catamarans.com</a>                   |

Dear SEDNA Broker,

Caraïbes Catamarans is pleased to announce that we are now the official [Dufour Yacht](#) dealer for the West Indies (St-Lucia, St-Vincent and Grenada).

We will receive a brand new [Dufour 37](#) which will be available in St-Vincent at the beginning of December for purchase and/or charter. It is already available on our [SEDNA](#) schedule. In addition to the usual long-term discounts, we offer your charter clients the 5% “early booking” discount for all bookings for winter 2024.

Your commission is **15%** on all booking.

**Click on the picture to see the video**



This boat as well as the entire [Dufour](#) line is available for purchase in Charter Management at St-Vincent. It should fully pay for itself in less than 7 years. It's a good investment. [Consult this link for the details of the Charter Management program](#). Dufour also have three other models that can be delivered this fall. They are the [D430](#), [D470](#), [D530](#).

**Referral fee:** We offer you **5%** commission on the sale of that D37 or any Dufour Yacht. We also have agreements with the biggest catamaran brands. If you have clients willing to invest, let us know.

### [Sun Odyssey 54DS](#) - Spacious Yacht for charter with crew



Convertible version with 3 or 4 cabins, this classic Jeanneau has been recently restored. It will be in operation starting in December 2023. Visible on our [SEDNA](#) account as well.

#### **Options:**

- Convertible in 3 or 4 cabins to suite customers' needs. Each cabin has its own air conditioning, electric toilet and shower.
- Not visible on the photo but the cockpit is entirely covered by a Dodger/Bimini with “full enclosure”. Rain or shine, the cockpit is always dry.
- Included: fishing rod, Wifi Router, snorkeling kits, BBQ etc.
- Paddle board, kayak are available at little cost.

## Air connections for the Grenadines:

It is getting easier and easier to get to St-Vincent (code SVD).

- **Toronto:** two flights per week
- **London:** three flights per week
- **Miami:** seven flights per week (daily flight).
- **Martinique:** from December 2023, direct and scheduled and charter flights.
- **Barbados:** Many daily flights.
- **Granada:** several per week.

Starting next December, SVG Air will offer a direct flight between Martinique and St-Vincent. Our base is 15 minutes from St-Vincent International Airport. Customers from Europe can easily reach St-Vincent the same day.

## Offer paradise to your customers... the Grenadines!



## For all information:

Email: [customer@caraibes-catamarans.com](mailto:customer@caraibes-catamarans.com)

Phone: +1 (450) 444-6239

WhatsApp: +1 (514) 779-1994