

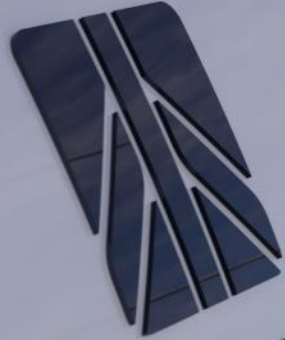
DUF0UR | 470



SHAPE & DESIGN







470





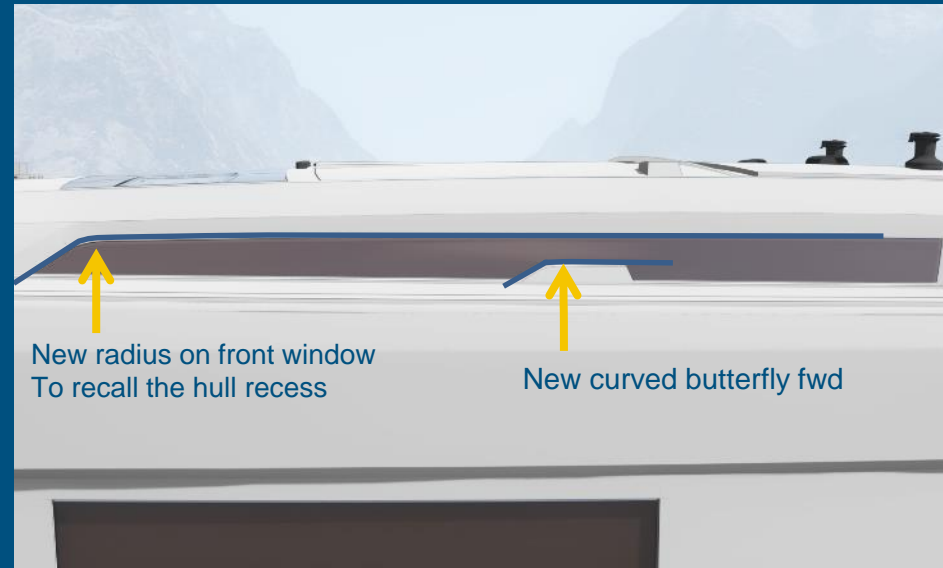
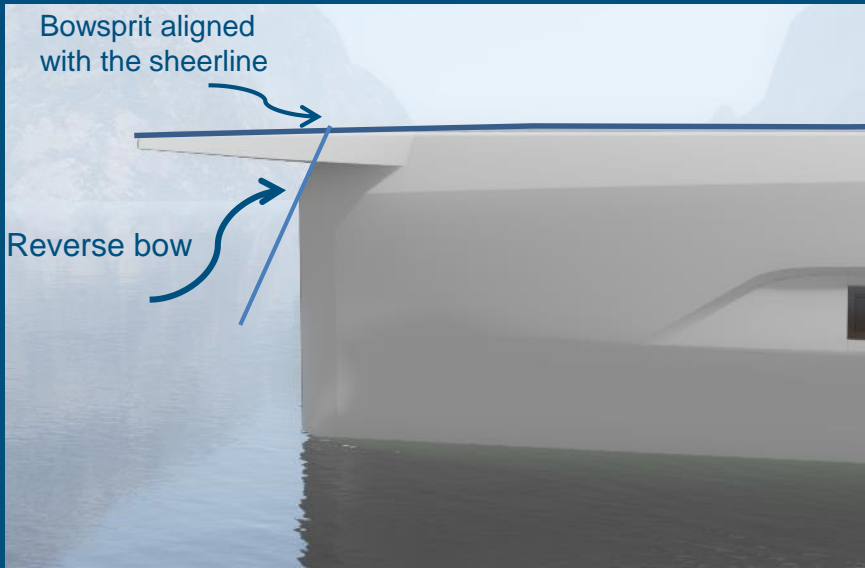
Merging Grand Large Cruising features and Performance Range DNA













Larger forward volumes

Fore and aft “smooth chine”





3 VERSIONS



EASY



OCEAN



PERFORMANCE






470

EASY





470

OCEAN





OCEAN opt





PERFORMANCE





EXTERIOR



- Maximum width at deck level
- Larger and wider surface
- Windows for lightrooms inside
- Easy communication between cockpit & deck : large steps
- Arrow shape of the deck





- Functional and large aft platform
- Barbecue and sink
- 3 large steps to enter the cockpit
- Welcoming guest table up to 8 places



AFT SUNBED



1.40

1.30

DUFOUR 470 INTERIORS



3 cabins – 2 heads
Forward Galley



4 cabins – 4 heads
Side Galley



5 cabins – 3 heads
Side Galley





EUROPE





BOSTON





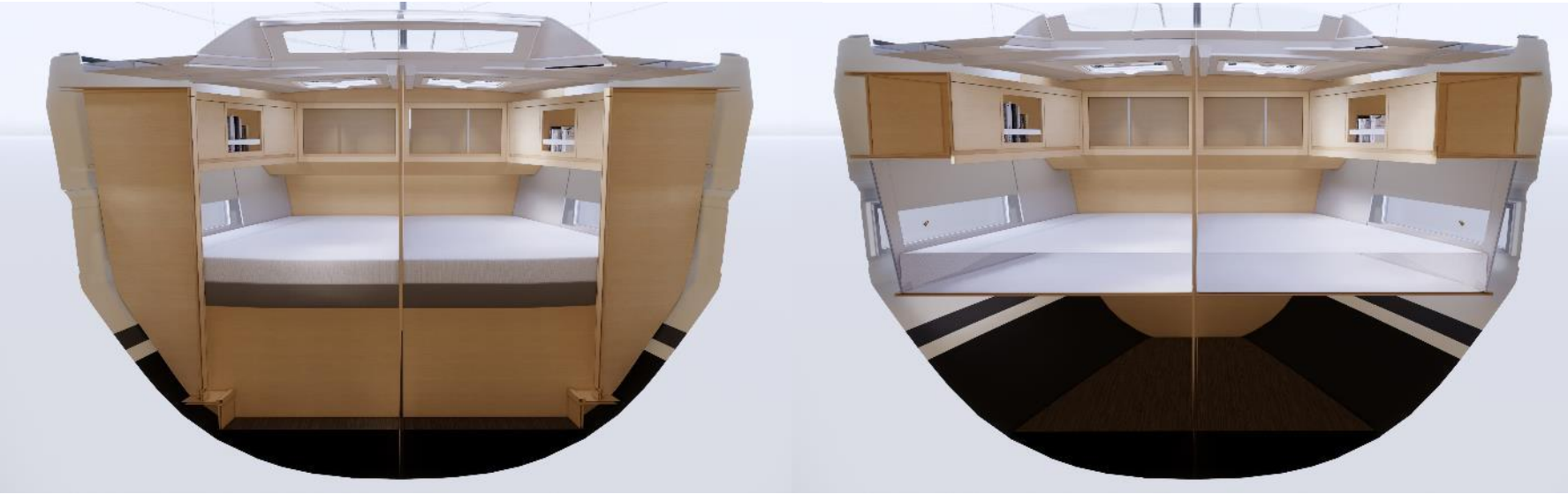




LONGSIDE GALLEY VERSION

- Large and wide galley
- Lots of storages
- Very functional





Hull shape design optimized for interior spaces to create :

- One large cabin
- Two cabins (twin bed - 145 cm each)

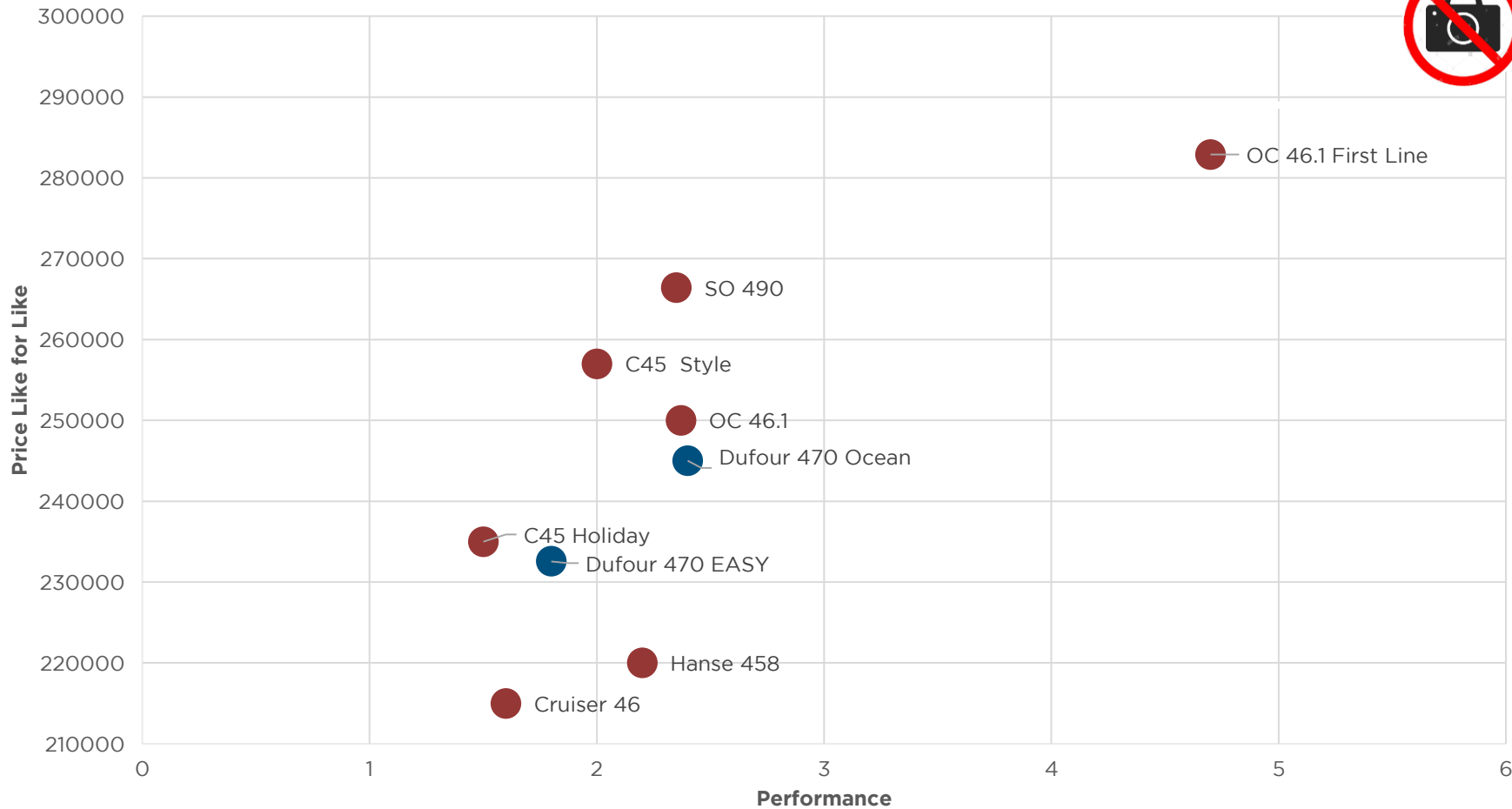
DUF0UR 470 BENCHMARK

POSITIONING



Brand/Model	LOA	Hull length	Beam	Price
Bavaria C45 Holiday	14,43	13,60	4,49	235 000,00€
Bavaria C45 Holiday	14,43	13,60	4,49	257 000,00€
Hanse 458	13,95	13,55	4,38	220 000,00€
Jeanneau SO 490	14,42	14	4,49	266 440,00€
Oceanis 46.1	14,6	13,65	4,5	250 000,00€
Oceanis 46.1	14,6	13,65	4,5	296 070,00€
Bavaria Cruiser 46	14,27	13,60	4,35	215 000,00€
Dufour 470 (Easy)	14,15	15,50	4,99	232 560,00 €
Dufour 470 (Ocean)	14,15	15,50	4,99	259 000,00 €
Dufour 470 (Performance)	14,15	15,50	4,99	336 000,00 €

Performance x Price



DUFOUR 470 – KEY POINTS TO SHOW OUR CUSTOMERS



Exterior

- ▶ New design with inverted Bow
- ▶ Easy access to the bow and sidewalk
- ▶ Cockpit storage
- ▶ Different layouts according to sailing program
- ▶ Fully integrated exterior Galley
- ▶ New integrated bathing ladder and platform size

DUFOUR 470 – KEY POINTS



Interior

- ▶ Innovative layouts
- ▶ New interior ambiance – Adaptable to different markets and generation
- ▶ Front galley and wine cellar
- ▶ Brightness and ventilation
- ▶ Storages

DUFOUR 470 LAUNCH PLAN



- ❖ Dealer announcement: **23rd of July 2020**
- ❖ Sales tool (price list, tech Specs, photos...): **August 3rd 2020**
- ❖ Official announcement: **September 2020**
- ❖ World Premiere: **Düsseldorf Boot**
- ❖ 1st Delivery: **February 21**

DUFOUR 470 LAUNCHING PRICE



Launching Price until Düsseldorf: 223100 € (Base price)



After Düsseldorf : 234 600 € (Base price)

