

## Dufour 41 (2025), 3 double cabins, 3 private toilets

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The three cabins model with private toilets is the one that seems to us to be the most practical and possibly the most profitable for chartering in the West Indies.



		USD	CND	
	<b>3cab - 3</b>	<b>1,09</b>	<b>1,48</b>	Current exchange rates
<b>Base price + complete options, see quote</b>	305 535 €	333 033 \$	452 192 \$	
Transport by CARGO and armament. If transported via sea it is - 10k €	59 200 €	64 528 \$	95 501 \$	
<b>Total :</b>	<b>364 735 €</b>	<b>397 561 \$</b>	<b>588 391 \$</b>	
Number of Shares	4			
Share Value	91 184 €	99 390 \$	134 952 \$	
Number of weeks of use per unit	13	>> 52 weeks divided by the number of shares		
Number of days of use per season	22,81	days by season		

<b>Co-ownership in Charter Management</b>			
<b>Projection of possible revenues according to the season, and comparable to neighbouring companies</b>			
		<b>Week</b>	<b>Total</b>
Public holidays: Christmas, New Year's Day, Easter:	5 400 \$	3	16 200 \$
High Season:	5 400 \$	16	86 400 \$
Mid Season:	4 200 \$	18	75 600 \$
Low Season:	3 800 \$	15	57 000 \$
	<b>Maximum potential</b>	<b>52</b>	<b>235 200 \$</b>
	<b>Realistic projection 65%</b>	<b>34</b>	<b>152 880 \$</b>
<b>Estimated Annual Costs</b>			
Insurances:	3 448 \$	1% average value of the boat	
Marina:	1 500 \$		
Anti fooling annual, maintenance etc.:	5 000 \$	Estimation	
	<b>Total estimated annual fees:</b>	<b>9 948 \$</b>	

**38%** In annual gross revenue divided by the value of the boat in USD

**24%** In annual net income after commission to agents, management fees and annual expenses. This boat should pay for itself in 5

## Why invest with Caraibes Catamarans Grenadines?

- **CUSTOM SERVICES:** We have only one base. We don't have to manage 1000 boats, 500 employees, 50 bases etc. Simplicity is always more efficient.
- **TRANSPARENCY:** Each owner has access to the Geolocation beacon of his boat as well as to the rental contracts.
- **PROFESSIONAL MAINTENANCE:** We use a large network of contractors who work in the nautical field to ensure the professional maintenance of your boat: electrician, mechanic, rigger, sailmaker, housewife, etc.
- **UNLIMITED ACCESS TO YOUR BOAT:** Your boat belongs to you. We do not impose any limits on use.

