

Dufour 470 (2025), 4 double cabins + 4 toilets

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We present the 4-cabin, 4-toilet Charter version, which is probably the best layout for a bareboat charter.



		USD	CND	
	4 cab + 4	1,09	1,48	Current exchange rates
Base price + complete options, see quote	469 345 €	511 586 \$	694 631 \$	
Dufour Yacht & Caraibes Cartamaran 60th Anniversary Discount	- 49 000 €	(53 410) \$	(72 520) \$	
Transport by CARGO and armament. If transported via sea it is - 10k €	40 000 €	43 600 \$	64 528 \$	
Total:	460 345 €	501 776 \$	742 629 \$	
Number of Shares	4			
Share Value	115 086 €	125 444 \$	170 328 \$	
Number of weeks of use per unit	13	>> 52 weeks divided by the number of shares		
Number of days of use per season	22,81	days by season		

Co-ownership in Charter Management

Possible revenues according per season comparable to neighbouring companies

		Week	Total
Public holidays: Christmas, New Year's Day, Easter:	7 000 \$	3	21 000 \$
High Season:	6 000 \$	16	96 000 \$
Mid Season:	4 500 \$	18	81 000 \$
Low Season:	4 200 \$	15	63 000 \$
	Potentiel maximum :	52	261 000 \$
	Projection réaliste 65%	34	169 650 \$

34% In annual gross revenue divided by the value of the boat in USD

Estimated Annual Costs

Insurances:	5 069 \$	1% average value of the boat
Marina:	2 000 \$	
Anti fooling annual, maintenance etc.:	5 000 \$	Estimation
Total estimated annual fees:	12 069 \$	

19% In annual net income after agents' commission, management fees and annual expenses. This boat paid itself between 5 and 7 years.

Why invest with Caraibes Catamarans Grenadines?

- **CUSTOM SERVICES:** We have only one base. We don't have to manage 1000 boats, 500 employees, 50 bases etc. Simplicity is always more efficient.
- **TRANSPARENCY:** Each owner has access to the Geolocation beacon of his boat as well as to the rental contracts.
- **PROFESSIONAL MAINTENANCE:** We use a large network of contractors who work in the nautical field to ensure the professional maintenance of your boat: electrician, mechanic, rigger, sailmaker, housewife, etc.
- **UNLIMITED ACCESS TO YOUR BOAT:** Your boat belongs to you. We do not impose any limits on use.

