

[Bateau Dufour 470 \(2024\), 5 cabins](#)

[Click here to see the presentation video](#)

This model is available in 4 versions. Our proposal is that of the charter version in 5 cabins. Our project is to operate the boat in the Mediterranean in the summer, cross the Atlantic in the autumn to operate in the West Indies in the winter and bring the boat back to the Mediterranean for the following summer.



		USD	CND	
	5 cabines	1,09	1,48	Current exchange rates
<u>Base price + full options, see detailed quote</u>	470 030 €	512 333 \$	695 644 \$	
Exceptional Discount from Dufour & Caraïbes Catamaran	- 70 031 €	(76 334) \$	(103 646) \$	
Transport by CARGO and armament. If transported via sea it is - 10k €	40 000 €	43 600 \$	64 528 \$	
Total:	€ 439 999	479 599 \$	709 806 \$	
Number of Shares	4			
Share Value	110 000 €	119 900 \$	162 800 \$	
Number of weeks of use per unit	13	>> 52 weeks divided by the number of shares		
Number of days of use per season	22,81	days by season		

Co-ownership in Charter Management

Projection of possible revenues according to the season, and comparable to neighbouring companies

		Week	Total
Public holidays: Christmas, New Year's Day, Easter:	7 000 \$	3	21 000 \$
High Season:	6 000 \$	16	96 000 \$
Mid Season:	4 500 \$	18	81 000 \$
Low Season:	4 200 \$	15	63 000 \$
	Potentiel maximum :	52	261 000 \$
	Projection réaliste 65%	34	169 650 \$

In annual gross revenue divided by the value of the boat in USD
35%

Estimated Annual Costs

Insurances:	5 076 \$	1% average value of the boat
Marina:	2 000 \$	
Anti fooling annual, maintenance etc.:	5 000 \$	Estimation
Total des frais annuls estimés :	12 076 \$	

In annual net income after commission to agents, management fees and annual expenses. This boat
20% should pay for itself in

Why invest with Caraibes Catamarans Grenadines?

- **CUSTOM SERVICES:** We have only one base. We don't have to manage 1000 boats, 500 employees, 50 bases etc. Simplicity is always more efficient.
- **TRANSPARENCY:** Each owner has access to the Geolocation beacon of his boat as well as to the rental contracts.
- **PROFESSIONAL MAINTENANCE:** We use a large network of contractors who work in the nautical field to ensure the professional maintenance of your boat: electrician, mechanic, rigger, sailmaker, housewife, etc.
- **UNLIMITED ACCESS TO YOUR BOAT:** Your boat belongs to you. We do not impose any limits on use.

